

12/11/2012

To Whom It May Concern,

I have had the privilege of getting to know Drew Niess of Allstate Insurance over the last couple of years and recently my wife and I became clients of his agency. Having worked with several agents personally over the years and having been exposed to numerous agents in my daily work, I was overwhelmingly impressed with Drew's knowledge and responsiveness. It is evident that he works very hard at practicing the rare treat of delivering exceptional customer service to all he conducts business with. He asked the right questions to determine our needs and took the time to listen to what our thoughts were before offering his solution. In an industry that focuses on products, Drew's follow through made us feel that he truly would be there to support our relationship in the years to come and was not simply interested in completing a sale. Give him a call and see for yourself.

Sincerely,



Andrew Crane
Managing Partner